



Vera is a Select Services Partner in the Claude Partner Network and a Claude for Nonprofits inaugural strategic implementation partner.

# AI Managed Services

Ongoing, flexible support to help your organization maintain, improve, and expand its use of AI. Vera has **16 years** in the social sector, **1,800+ projects delivered**, and a dedicated team across **5 continents**.

## Three ways to work with us

### Package 01

#### Standard AI

Ongoing support, enablement, and incremental development for organizations already using AI.

#### Ideal if you

Use AI and want a partner to maintain and expand it

Have a backlog of use cases to prioritize and roll out

Need a sounding board for "is this a good fit for AI?"

#### Your core team

Delivery Manager and Primary Consultant, with AI specialists as needed

### Package 02

#### Advanced AI Development

Everything from Standard plus hands-on development support across code quality, DevOps, QA, security, and agent development.

#### Ideal if you

Need senior support to hold quality and best practice as you build

Want to de-risk your build through CI/CD, QA, and security review

Want your own developers to grow AI capability over time

#### Your core team

Architect, Developer, and Delivery Manager

### Package 03

#### AI Advisory

Architect-level guidance to plan, evaluate, and mature your AI program. No build work under this package.

#### Ideal if you

Need guidance on strategy, tooling, and architecture before you build

Have a technical team and want a senior AI thought partner

Are a Salesforce Managed Services client adding AI strategy

#### Your core team

Architect and Delivery Manager

## How the engagement works



#### Monthly hours

**16 · 24 · 40 · 60**



#### Contract

**3 · 6 · 12 mo**

Option to cancel within 30 days of renewal.



#### Discounted rates

Your hourly rate drops as contract length and monthly hours go up.



#### Additional hours

Buy extra hours in any month when something bigger comes up.

# What your monthly hours cover

## Package 01

### Standard AI

- Use case advisory
- Skill development
- Maintenance
- Adoption & enablement
- Change management
- Governance
- Troubleshooting
- Prompt library

## Package 02

### Advanced AI Development

- Code architecture
- DevOps & CI/CD
- QA & testing
- Agent development
- MCP connectors
- AI security
- Knowledge transfer
- Technical docs

## Package 03

### AI Advisory

- AI strategy
- Roadmapping
- Tool evaluation
- Governance design
- Architecture review
- Solution design
- Enablement planning
- Quarterly reviews

## How we deliver

### Engagement Charter

Ways of working agreed up front.

### Shared backlog

In Jira or your tool.

### Joint prioritization

We size and sequence together.

### Delivery oversight

Hours, risks, and progress tracked.



## Why Vera Solutions?

**Responsible AI framework:** Every recommendation anchored in our [9 Principles of Responsible AI for Nonprofits](#)

**Impact first:** Deep roots in MEL, impact data, and program reporting, so AI work connects to outcomes

**A team in your time zone:** 1,800+ social sector projects delivered by specialists across 5 continents

**Broad expertise:** Our capabilities extend across a variety of LLMs, including Claude, Copilot, and Gemini

## Get started

**Start an AI Readiness Assessment**  
[app.formcrafts.com/535e08ae](https://app.formcrafts.com/535e08ae)

**Schedule an AI Consultation**  
[verasolutions.org/contact](https://verasolutions.org/contact)

### Some of our managed services clients

